



## The Powûr Plan

		Ecopreneur	Sales Manager	Senior Sales Manager	Executive Sales Manager	Sales Director	Senior Sales Director	Executive Sales Director	
Compensation	Personal Sales	\$200 5% 50%	\$300 5% 50%	\$300 5% 50%	\$300 5% 50%	\$300 5% 50%	\$300 5% 50%	\$300 5% 50%	
	Team Sales[3]	First-Level	\$80 1% 25%	\$80 1% 25%	\$80 1% 25%	\$80 1% 25%	\$80 1% 25%	\$80 1% 25%	\$80 1% 25%
		Second-Level	\$20 1%	\$40 1%	\$40 1%	\$40 1% 25%	\$40 1% 25%	\$40 1% 25%	\$40 1% 25%
		Third-Level			\$40 1%	\$40 1%	\$40 1%	\$40 1%	\$40 1%
		Fourth-Level[4]				\$20 1%	\$20 1%	\$20 1%	\$20 1%
		Fifth-Level[4]					\$20 1%	\$20 1%	\$20 1%
	Rewards	Training		Training Kit		Specialized	Advanced	Leadership	
		1% Bonus Pool				1 Share in Pool	2 Shares in Pool	5 Shares in Pool	
		Hybrid Car Bonus					\$500/mo	\$1,000/mo	
	Qualifiers	Personal Sales[5]	1	5	10	15	25	25	25
Team Sales[6]		1	10	100	250	500	1000	5000	
Test		Y	Y	N	N	Y	N	N	

[1] The Matching Bonus is calculated from the Team Sales of people you sponsor (50%), people they sponsor (25%), and people they sponsor – your third-level (25%).  
 [2] Installation & Retention Advances are paid out as follows: 10% at time of Audit, 40% at time of Installation, and 50% at the 1-year Anniversary Date. Only the portion of the IRA paid out at time of Audit is recoupable up until the time of Installation. IRA amounts are based upon a 25-year FRA; 5-year FRAs are 1/5 of this amount, 1-year FRAs do not pay an IRA.  
 [3] Whether or not Compensation is paid on each Level is dependent upon Rank: Matching Bonuses and IRA are paid through the Sponsor Tree – Sales Commissions via the Placement Tree.  
 [4] Compensation paid on these levels are paid on Generations of Directors.  
 [5] When determining Personal Sales qualifications, if a person you sponsor is also a Customer, that sale is calculated as your Personal Sale, not theirs.  
 [6] No more than 35% can come from any one leg and they are calculated from the Sponsor Tree. Personal Sales are included in Team Sales when determining Team Sales qualifications.